One App. One Panel. One Platform.

Partner Playbook





<u>clare</u>

OMC Honeywell





WATTBOX FIT-N

amazonalexa Dôme













CHAMBERLAIN.

SAMSUNG SONOS

fortrezz Aprilaire



Aeotec 🗭 danalock





FIBARO

YOUR COMPLETE BUSINESS SOLUTION IN ONE, POWERFUL PLATFORM.

We worked with dealers around the country to develop the ultimate business solution designed to fill the gap between current security platforms and luxury automation systems. ClareOne™ unifies wireless security with sophisticated smart home control, all managed through our advanced FusionPro[™] platform.



One App.

Using the ClareHome™ App, homeowners can easily personalize their smart home to fit their unique lifestyle. From DIY devices to creating custom schedules, notifications, scenes and automations. All this is possible and more through the ClareHome[™] app.



One Panel.

Unifying smart security with advanced smart home control, the ClareOne[™] Panel offers simple, one-wire installation, wizard-based setup, device auto-discovery, LTE backup, Z-Wave Plus, and more in a single, contemporary panel.



One Platform.

FusionPro[™] is your powerful, mobile-friendly backend management platform for quick account setup, system configuration, security billing, remote diagnostics and troubleshooting, company administration, and more to help you succeed.



One Unified Strategy.

Along with Snap One[™] and Control4[™], we deliver Partners a complete business strategy. Take advantage of the vast product catalog, shipping benefits, programs, and training available to dealers in the Snap One store. Partners can further leverage the benefits of Control4, giving them a unique and scalable upgrade strategy from Clare to Control4.

GROW YOUR BUSINESS AND KEEP CUSTOMERS RETURNING FOR MORE.

At its core, the Clare ecosystem was designed to offer Partners a single, unified platform that exceeds the needs of their customers while offering RMR opportunities, is cost effective, scalable, and features broad device support.

Experience the ultimate in security and comfort with ClareOne.

Coolest user interface that's easier for your customers

- The ClareHome App controls everything in the home from virtually anywhere.
- Consistent interface design across all devices from ClareOne Panel to mobile app.
- Easily personalized to fit the user's unique lifestyle needs.

Integrates with brands your customers know and trust

- ClareHome auto-discovers many devices with no additional configuration requirements.
- The open Clare platform integrates with hundreds of products from trusted brands like:



























Future-ready and scalable design

- Cloud-based platform with enterprise-level software, all in one package.
- Automatic system updates unsure support for all the latest features.
- Scale from mainstream to luxury level automation.

Empower the user

- Homeowner created and managed scenes, schedules, notifications, and automations.
- Stay connected and secure while at home or away.
- Users can easily add DIY devices without a service call from their technician.



YOUR COMPLETE BUSINESS SOLUTION FROM START TO FINISH.

With true market differentiation, we're helping dealers stand out from their competition with a complete line of products, services, and programs designed to helping you streamline and grow your business.

Finally, Smart Security Meets Smart Home.





One Exceptional Experience.

- Combines the best of full-featured home automation with professional security.
- Achieve true marketing differentiation from mainstream to luxury.
- Native OvrC support and seamless integration with Control4™ enables a single, scalable upsell strategy from mainstream to luxury.

Contemporary design with robust technology inside

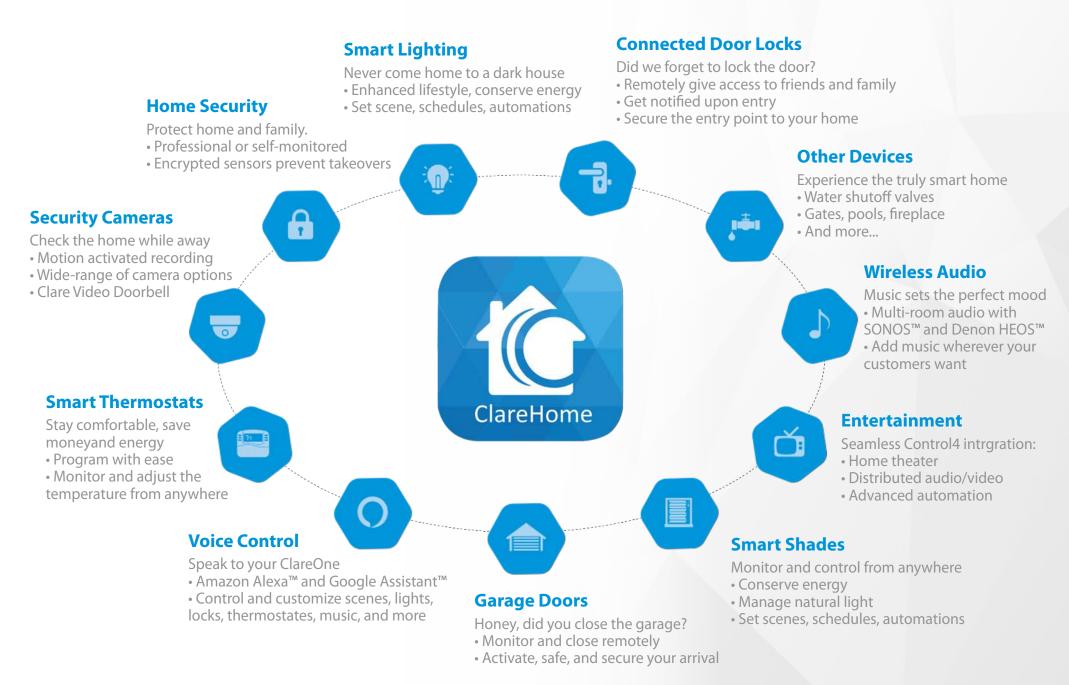
- LTE radio for emergency cellular reporting, Wi-Fi, Ethernet, 433Mhz radio for life safety sensors, and Z-Wave Plus for smart home device integration.
- Supports up to 232 Z-Wave devices and up to 128 security zones.
- Slim, 0.8" panel thickness features frontal security camera to capture setting changes and security interactions.

Reduce cost and installation time.

- Reduce time on the job site with simple, one-wire installation and Wizard-based setup.
- Remote troubleshooting and support using FusionPro backend software.
- Simple one-wire installation with Wizard-based setup.
- Auto-discovers devices, even post-installation.

ONE PLATFORM. LIMLESS POSSIBILITIES.

Simplify your product offering from smart home to security.





FUSIONPRO: YOUR BUSINESS COMMAND CENTER.

The most powerful backend management platform for all your business needs. The step-by-step project setup process ensures no critical step is missed.

From account creation to linking your preferred central station, FusionPro guides technicians through all the setup process all the way through customer hand-off.

Desruptive RMR Pricing Drives Your Revenue

- Grow your RMR with self and professional security monitoring options.
- Complete flexibility to create highly differentiated service offerings.
- With multiple security monitoring tiers, you can lead with **FEE-FREE** smart home (for life), and follow with self or professionally monitored security at a **SIGNIFICANTLY** lower cost than other security providers.

Full Account Administration

- Add and manage new customer data and projects.
- Set up customer accounts before or during the installation.
- Easily manage service plans and RMR.

Complete Business Management

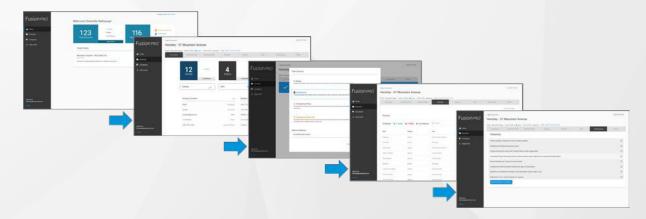
- Manage staff permissions, roles, customer billing, and general company administration.
- · View staff activity and system usage.
- Advanced analytics and reporting help generate sales and RMR by viewing product usage statistics on your customers.

Quick and Easy System Configuration

- Mobile-friendly backend greatly enhances dealer productivity.
- Step-by-step workflow-based project setup ensures no step is missed.
- Flexible system configuration, testing, and automated OTA updates.
- Manage alarm reporting and provisioning to over 80 supported central stations.

Advanced Remote Management

- Stay informed with real-time customer system status.
- Remote testing and troubleshooting help reduce truck rolls.
- OvrC integration enables advanced remote diagnostics.
- Manufacturer-direct installer technical support.



ClareOne Wireless Security and Smart Home Product Line



CLR-C1-PNL1 (Verizon) CLR-C1-PNL1A (AT&T & Rogers)

CLR-C1-PIR

CLR-C1-360PIR



Smart Home 2-1 Kit CLR-C1-21 (Verizon) CLR-C1-21A (AT&T & Rogers)

Starter smart home and security package.

ClareOne Auxiliary CLR-C1-ATP



CLR-CS-CHT-EXT-10

- · Takeover existing wired security sensors

ClareOne 16-Zone

CLR-C1-WD16

CLR-C1-W2WL

Hardwired Input Module



CLR-C1-MDW--(W/B)



- · Small form factor (only 2.25" tall) allows

ClareOne Keyfob CLR-C1-KF



CLR-C1-ODDG

ClareOne Door/Window

Sensor w/Shock Sensor

Sensor w/Contact Sensor

CLR-C1-DWSHK-(B)

CLR-C1-DWCNT

• Easily mount on doors or windows.



ClareOne Water Sensor CLR-C1-WTR



CLR-C1-HT

CLR-C1-HLT

• Rate of Rise detects rapid rising heat or

• HLT detects high (100°F) and low (40°F)

ClareOne High/Low

· Arm, disarm, and manage smart home.







CLR-C1-GB



CLR-C1-SRN

- upon detection of breaking glass sound.



CLŔ-C1-PNC



- machines, under sinks, or hot water tanks.

ClareVision Plus Camera, NVRs, Accessories, Lighting, and More!

ClareVision Fisheye and Wi-Fi Cameras



CI R-V200-4FFW-FW



CLR-V100-4T36WF-W



CLR-V100-4B36WF-W

Color at Night Series Motorized Varifocal



CLR-V300-4TVFCN(W/B)



CLR-V300-4BVFCN(W/B)

Value Series Cameras



old of 135°F or 190°F.

CLR-V100-2T36(W/B)





2MP Bullet, 3.6mm, 16GB CLR-V100-2B36(W/B)

CLR-V100-4B36(W/B)

Video Storage



CLR-V200-4PNVR1



CLR-V200-8PNVR2



CLR-V200-16PNVR4

Performance Series



CLR-V200-4D28(W/B)



4MP, Turret, Starvis™, CLR-V200-4T28(W/B)



4MP, Bullet, Starvis™, CLR-V200-4B28(W/B)

Camera Accessories



CLR-VACC-WBKT1(W/B) CLR-VACC-WBKT2(W/B) CLR-VACC-WBKT3(W/B)



CLR-VACC-JBOX1(W/B) CLR-VACC-JBOX2(W/B) CLR-VACC-JBOX3(W/B)



CC-POE-10

Performance Series 4K



8MP, Dome, Starvis™, CLR-V200-8D28(W/B)



8MP. Turret, Starvis™. CLR-V200-8T28(W/B)



8MP, Bullet, Starvis™, CLR-V200-8B28(W/B)

Includes 4K Sony® Starvis™ image sensor,

ClareVue Lighting



Dimmer, Accessory CLR-CVL-IWS-10 CLR-CVL-IWD-10 CLR-CVL-IWA-10



CLR-CVL-IWF-10



CLR-CVL-IWR-10

Motorized Varifocal



Motorized Varifocal Dome CLR-V200-4DVF(W/B) CLR-V200-8DVF(W/B)



4MP & 8MP. Starvis™. CLR-V200-4TVF(W/B) CLR-V200-8TVF(W/B)



4MP & 8MP, Starvis™, Motorized Varifocal Bullet CLR-V200-4BVF(W/B) CLR-V200-8BVF(W/B)

ClareVue Lighting



CLR-CVL-PLD-10



CLR-CVL-OPS-10



ClareVue Outdoor 40AMP CLR-CVL-OSS-DW40

All Clare devices can be accessed

Color at Night Series



CLR-V300-4T28CN(W/B)

8MP Turret, 2.8mm, CLR-V300-8T28CN(W/B)



CLR-V300-8B28CN(W/B)

at Night viewing. **Z-Wave Devices**



CLR-CH-Z-RPTR



Linear Z-Wave Garage CLR-GD00Z-4



CLR-CH-TSB10-WF

· Clare products can be included in custom



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What's my next step?

Members of our Partner network have access to all Clare products, available through Snap One. As an authorized Clare Partner, you will have access to training, exclusive promotions, technical support, documentation, and unique dealer tools.

To become an authorized PArtner, you must submit a Clare and Snap One application if you have never done so before. Once your application is submitted, we recommend you complete the Clare training course offered through Snap One. Get started by visting:

https://www.clarecontrols.com/become-a-dealer.

Get Started Here

https://tinyurl.com/2752vcta

STEP 1:



https://tinyurl.com/2edfxhzu

STEP 2:



https://tinyurl.com/ysrrk9fp



